



# FLAVORCAN

INTERNATIONAL INC

145 Dynamic Drive  
Toronto, Ontario  
M1V 5L8  
T: (416) 321-2124  
F: (416) 321-8231  
E: [Info@flavorcan.ca](mailto:Info@flavorcan.ca)  
W: [www.flavorcan.ca](http://www.flavorcan.ca)

**Job Title:** Account Manager

**Job category:** Full time and permanent

**Work location:** 145 Dynamic Drive, Scarborough, Ontario, M1V 5L8

**Hours of work:** 40 hours per week

**Salary:** Competitive and based on qualifications

**Benefits:** Medical and Dental Benefits. Annual Bonus and salary increase based on performance

Flavorcan International Inc. ([www.flavorcan.ca](http://www.flavorcan.ca)) is recognized as a leader in its industry, supplying high quality, custom designed flavors to many of the top companies in the food, dairy, confection, baking, beverage, pharmaceutical, and health industries. Flavorcan International Inc. is a FSSC 22000:2010 certified company.

Due to our growing business, we are hiring for the Account Manager position.

## **Position Description**

The Account Manager will:

- Help potential or current customers with new ingredient applications to their food and beverage product lines
- Build up or maintain good relationship with food manufacturers and their R&D, purchasing, product development staff.
- Regularly visit or call potential and current customers for their needs for flavor ingredients and ongoing support
- Help to coordinate or attend trade shows, conventions and other business development events.

## **Qualifications**

- An outgoing personality with excellent people skills
- Ability to relate and effectively build relationships with people
- Minimum three years experiences of selling flavor ingredients or other food ingredients
- Excellent organizational skills, and the ability to manage multiple priorities
- Proactive and positive attitude
- Ability to work independently as well as in a team environment
- Must have a valid driver's license and passport
- Comfortable working in a fast-paced, entrepreneurial environment
- Bachelor or Master degree in Food Science (or related disciplines) preferred
- Experience of using CRM software preferred.

Apply at: [info@flavorcan.ca](mailto:info@flavorcan.ca)